



# International Procurement Management Conference in Dubai, UAE

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## **Dear Clients, Organizations and Procurement Professionals**

Procurement of equipment/supplies, works and related services for development projects involves substantial investments which are often funded through loans or credits provided by International Financial Institutions (IFI).

In many cases, increased costs and delays in project implementation can be attributed to lack of familiarity with the procurement procedures of the funding agencies combined with inadequate command of the essential day-to-day “business skills” needed to manage international procurement operations.

Considering this fact and with believe in bringing continuous solutions to our clients and partners, Risalat Consultants International LLC is pleased to introduce Collaborating Events where procurement officials will gather from around the world to discuss, measure effectiveness, harmonize and enhance their procurement skills gaining new knowledge of international procurement practices from the leaders in the field such as IFIs

(like The World Bank, Asian Development Bank, European Bank for Construction & Development, etc) or International Development Agencies like The UN, USAID, UKAID, AUSAID etc. In addition to procurement professionals joining the event, **Risalat** will also invite a group of Procurement experts from the academia who will lead discussion forums and shed light on different aspects of the procurement practices and the standards that should be in place.

Learning materials and other supporting resources are to be provided to delegates. The event is designed to be mostly practical as opposed to traditional theory-based training programs, and delegates will participate in actual project scenarios utilizing their analysis and decision-making skills for reaching plausible solutions.

The event activities will be evaluated and top three of the best performing participants will be awarded at the end of the event.

Complete details of the program features will be shared with the registering delegates.

## Event Activity Areas

- Introduction
- The Role of Procurement in the Organization
- World Bank's Procurement Policy
- Developing Supplier Relationships
- Reviewing Supplier Performance
- Managing the Tender Processes
- Negotiating Contract with Suppliers
- Understanding the needs of the users of Procurement
- Realizing The Supplier Base
- IT Systems in Procurement
- Detecting Fraud in Contracts
- Training Needs of Procurement Personnel



## Getting to the Event

Program Fee: \$950

Fee covers:

 Conference Kit	 Participant Assessment	 City Map	 Program Materials	 Certificate
 Event Expert	 Practical Activities	 Lunch	 Refreshments	

For Registration, please send an inquiry to: [events@risalatconsultants.com](mailto:events@risalatconsultants.com) or [risalattrainings@gmail.com](mailto:risalattrainings@gmail.com)

Skype Assistance: [risalatconsultantsint](https://www.skype.com/en/contacts/risalatconsultantsint) | Call Viber/WhatsApp: +995 555 11 66 22

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